SISKIYOU SINGERS BOARD MEETING 11/16/19

Meeting was called to order at 9:15

Minutes were approved.

Correction: LM will be conducting the caroling, not LH

Treasure's Report:

Our balance is 7K less than last year \$4K behind on donations Mark was paid a missed payment Purchase of riser parts and new pie section- all reason why revenue is down

Ad revenue is behind but expected to catch up.

Development Committee:

Set a robust FR goal, to pre-fund next year's orchestra. We will cover expenses but are not on track to hit our \$32 goal at this point.

Non-singer donations- where did they hear about us? Some donations coming in in our envelopes. From last spring's program? 'Tis a mystery.....

Artistic director's report:

We're doing fine. Marilyn is ordering music for next spring. We've been buying 70 copies of each piece, spring is usually a smaller group, shall we order fewer copies? To be safe- we will continue to order this number. Maybe former members might want to join us in the spring, to be part of this anniversary concert? Action item: letter from president would be appropriate for this. Drech rehearsal will be busy, may run over 10:00. Challenges making sure risers are right, tape will go on floor in advance, to indicate where they will go. Laura will assist in this process, about 5PM. Action item: Cynthia will ask Tom at SOU if we can access the hall at that time. Mark rehearsed with Ellen Lindquist- she is excellent, and many details were worked out. Processional: Mark found a tubular bell to ring as a beginning pitch. Should we look for our faux candles for us to carry while singing the processional? Action item: Cynthia will find them and see if the batteries are still good. She will also bring the colored scarves to give to Shira.

President's report:

95% EMEY, read report

Membership report: Caroling downtown 3:30-5:30. We will receive \$200 for this. Baldwin's will host party. Expenses for piano player, for food, wine, parking. Motion raised for the board to approve these expenses. Board provides appetizers (Margaret adds to this). Maybe we should give Margaret \$80. to purchase appetizers. Motion approved to \$650. for these expenses.

Communications, Michael: tickets were late, Shawn is back on track. Postcards & posters are printed, poster packets put together by Sally. Programs: ad sales are coming in, still waiting for some info., ad will be placed in program. Ads for papers have been ordered 11/29-12/13. Recording for SOTV sounds good, maybe will be used for JPR as well. JPR is now going to bimonthly program, so we missed deadline. This will save us \$250 as a result.

OLD BUSINESS:

Ads, Jay: Close to getting all the ads needed. Some still in process, new ones still will be accepted. Most are repeats, some new ones.

Risers (Jim):

We have a new 25' storage unit. Rich & Jim will start the move this coming week. Movers will be hired for a couple of hours, after concert, to move risers to new unit. Library & misc. will be moved sooner. Riser repairs will be put off when time allows. There is no danger at this point. During concert set up, repairs will be made as needed. 1:00 on Friday is time for riser movement and set up, Ian is not able to do this, Rich will take this job as assistant to Jim. Jim will schedule use of storage truck.

NEW BUSINESS:

Mary VW's idea to take SS "on the road": a small group to go and sing for various events. This would get organized before fall term. This group would expect a donation for this service. Mark will decide who is in this group. Put out a call in April, anyone can apply and tryout, probably only people who can handle the extra work will apply. Someone on the board will need to take a leadership position. Will we solicit gigs or wait until they come to us? Retirement homes, funerals, chamber of commerce, etc.

Communicate with retirement facilities: they need to know when our concerts are. Poster packets need to go to these facilities. Action item: talk to Sally to get list of facilities, add to poster packets. Michael will do this.

Mark has been securing the small orchestra for next term. Price per person has gone up to \$75. per performance & rehearsal. Budget needs to be changed to reflect this 20% increase. Action item: Mark will write up a proposal to change our budget. Motion approved to raise performers' pay to \$75. per action.

Name tag template has been updated by Cynthia, and will be posted so anyone can print their own name tags as needed. Lanyards & cases need to be purchased.

Next meeting will be January 18th, at Laura's house in Jacksonville, at 9:30 AM.

Meeting adjourned at 10:29 AM

(see below for written reports)

WRITTEN REPORTS:

• Artistic Director – Mark Reppert

- We are on track and sound very good!
 - o Music is being ordered for next term
 - Marilyn is taking care of that
 - o We need to order only 10 copies @ 9.95 (or less, if you want to risk it)
- Drech rehearsal will be busy again
 - Deal with risers
 - Deal with Processional and Recessional
- Rehearsed with Ellen Lindquist
 - o She is good and has done it before

• President's Report - Mary Van Wesep

I am in the process of writing thankyou notes to everyone who has donated money to Siskiyou Singers. I am happy to say that I have had to write a lot of them. We are fortunate to have so many people give so generously to our choir.

As of this writing, the EMEY campaign is at 95% participation.

I am grateful to Loretta Barker for taking on the position of ticket manager and to Jay Morse for assuming the role of selling program ads. Thanks, also, to Sally Peterson for putting together the poster/postcard distribution program. We are lucky to have people in our organization, board members and non-board members alike, who work so hard for all of us. It certainly makes my job easier.

• Publicity and Programs – Michael Zuzel

- Tickets, although printed a week later than expected, finally arrived and were distributed.
- Posters and postcards arrived on time and look fantastic; thanks to Sally, as always, for taking on the task of preparing the poster distribution packets. And as always, we have LOTS of postcards, so we should continue to encourage singers to distribute them.
- Last major print project is, of course, programs, which Shawn will begin designing next week.
- Ads for the Mail Tribune and Ashland Tidings have been ordered. They will run in each paper four times—three of them in Tempo and Revels, respectively—between Nov. 29 and Dec. 13.
- Music for SOPTV and JPR spots was recorded Tuesday night and delivered to Shawn on Wednesday. One wrinkle: SOPTV is in the midst of a rebranding effort and recently changed the publication schedule of its program guide from monthly to bimonthly—and neglected to tell us that. So we missed the deadline for a print ad in the guide. We will save about \$250 this season as a result, which happens to be about two-thirds of the cost of the JPR spot. Shawn says the new bimonthly deadline will not be a problem in future seasons, now that we know about it.

• Membership – Laurie Morey

- Chamber Greeters: To announce our holiday concerts, Chamber Greeters will be attended by Katharine Lang, Rich Gleitsmann, and Laurie Morey. "Thank you fellow friends and Board members"!
- Received six Friday night comp tickets from Loretta, two for each Chamber meeting to be used in the drawing.
- Caroling announcement was made at last rehearsal and we are confirmed for December 21, 2019 from 3:30-5:30. The choir will receive a \$200 stipend! Yay! Laurie will talk with Mark about best way to get the needed amount of music packets in December.

- May I have a couple of suggestions as to what restaurants/establishments you've frequented afterward so I can make a reservation if necessary.
- **Choir membership**: All together we lost six sopranos for various reasons, but mostly due to health. We started this season with 23. Cynthia, I believe we stand at 60 strong?!
- Holiday Party 2019 will be hosted by the Baldwins.
 - I, Laurie, ask the Board to discuss and approve, or not, the following associated party costs which are based on what we spent last year:

\$100 for Rob Lowry (Was this donated last year?)

\$75 for Alex Barnes (parking)

\$400 or less for purchase of four cases of wine (Costco)

\$80 or less for appetizers (cheese, crackers, turkey, veggie platter, shrimp platter)